

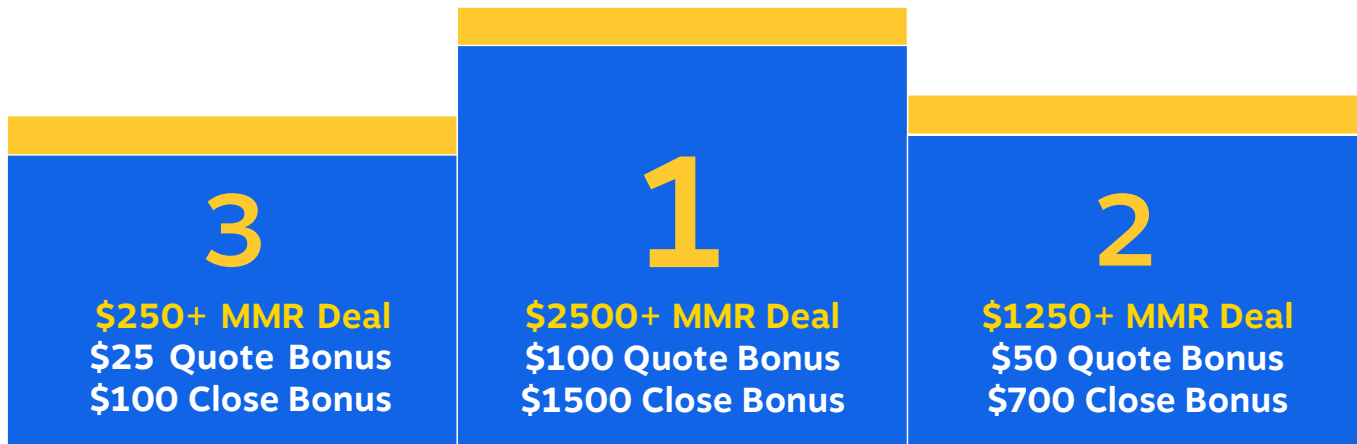


2020 FINISH 2020 FINISH 2020 FINISH 2020 FINISH 2020

2020 Year-End RACE TO THE FINISH

November 15 - December 31, 2020

Quote & Sell Nextiva, Earn Amazon Giftcards



MRR = Monthly Recurring Revenue Nextiva recognizes. Equipment charges, deployment, services, training, shipping and other applicable fees & taxes are not included in MRR

Terms & Conditions:

- 24+ month contract required
- Minimum \$250 MRR required per deal
- Completed W9 Required for Payment
- Quote must be created in Nextiva Quote Tool between November 15th, 2020 - December 31st, 2020 at 11:59pm PST
- Only valid on 'qualified' quotes/opportunities. 'Qualified' is determined by Nextiva Channel Manager
- Deal must close between November 15th, 2020 - December 31st, 2020 at 11:59pm PST to qualify for close bonus- Giftcards will be paid out within 90 days of promo end
- Valid email address required to receive eGiftcard
- Deal must be processed with all paperwork completed
- For NEW logo Nextiva customers only
- All SPIFFs still applicable, as long as it falls within the parameters as published





**End the year strong
with 5X from Nextiva**

\$400+ MRR with DaaS (phone rentals)	5X SPIFF
\$400+ MRR without DaaS	4X SPIFF
\$100 - \$399 MRR with DaaS (phone rentals)	4X SPIFF
\$100 - \$399 MRR without DaaS	3X SPIFF

Terms and Conditions:

Rules and restrictions apply. Offer valid on deals closed between October 1, 2020 and December 31, 2020. 36-month term required for all SPIFFs listed. Reduction of 1X SPIFF from listed SPIFFs for 24-month term accounts of at least \$100 MRR. Cloud UCS accounts above \$200 and SIP Trunking are eligible for 1X MRR SPIFF. Nextiva Voice (Hosted) line price must be \$17.95 or greater to qualify. Device Rental (DaaS) SPIFF must maintain a 100% DaaS-to-seat ratio to qualify. UCaaS service only. Offer only valid on new Nextiva customer accounts. May not be combined with other promotions, unless approved in writing. Subject to cancel or change at any time. Promo payout is subject to full or partial chargeback by Nextiva in the event that the customer cancels 30% or more of an original order within 9 months of the original order date. MRR = Monthly Recurring Revenue recognized by Nextiva. Equipment charges, deployment, services, training, shipping and other applicable fees & taxes are not included in MRR. For more information, contact your Channel Manager.



Ready to win the vacation of a lifetime?

Fly Away with Conversational AI!

Contest sponsored by Inference Solutions



7-day trip for two to the destination of your choice + \$1000 spending money



\$1000 gift card for a weekend getaway for two



\$200 gift card for a dinner for two

IT'S PRETTY SIMPLE.

Be the Authorized Nextiva Partner or Sub-Agent who sells and invoices the most Conversational AI and Advanced IVA licenses.

WE'VE KEPT THE DETAILS SIMPLE, TOO.

Contest period is December 2, 2019 – December 31, 2020. Deals must be greater than 20 agents to qualify.

QUALIFYING QUESTIONS TO ASK

- Are you looking to create more self-service and “agentless-interaction” options for your customers?
- Do your customers have to navigate through slow, confusing, hierarchal menus? Would they rather be able to self-serve and resolve issues within the IVR?
- Would you like to turn nested phone trees into simple “what can I help you with” voice prompts for a more humanistic approach with a natural language dialogue?
- Would your customers like to have the ability to use their own words and describe why they are calling?
- Would you be interested in eliminating navigation complexity for a faster, more direct path to resolution?



Your customer said “yes” to one or more of the above questions. Now what? Contact your Nextiva Channel Manager to close the deal and get ready to fly away!

Visit <https://www.inferencesolutions.com/nextiva-partners/> for participation registration and to read the full contest details.