

HEALTHCARE WITH EVOLVE IP

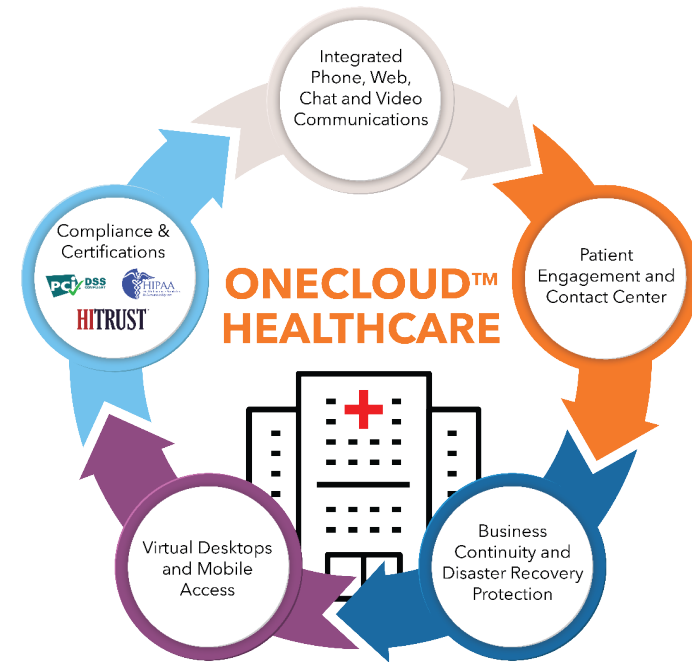
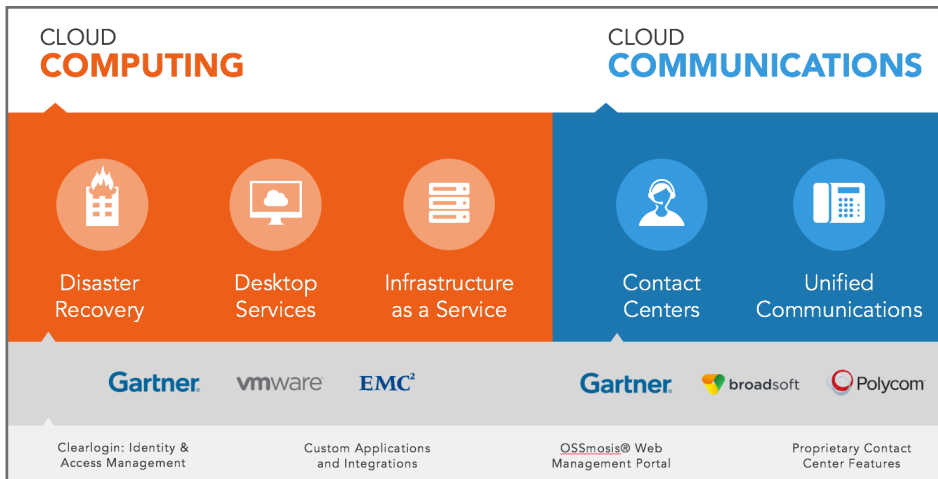
Connecting and protecting patients, clinics, offices, or field specialists requires solutions that fit the way you work and grow. HIPAA / HITRUST compliance and a strong BAA are essential, and Evolve IP is the partner of choice!

The Evolve IP OneCloud™ for Healthcare has helped over 250 healthcare businesses dramatically accelerate their compliance certification. Leveraging Evolve IP's certified and 3rd party audited infrastructure, healthcare businesses receive *HITRUST inheritance*; **reducing their control requirements burden by 60 - 70%!**

The Evolve IP HIPAA / HITRUST Integrated Office Includes:

- Phone Systems & Collaboration Tools
- Contact Center
- Virtual Desktops (DaaS)
- Disaster Recovery
- Server Infrastructure
- SaaS Solutions and Identity Management

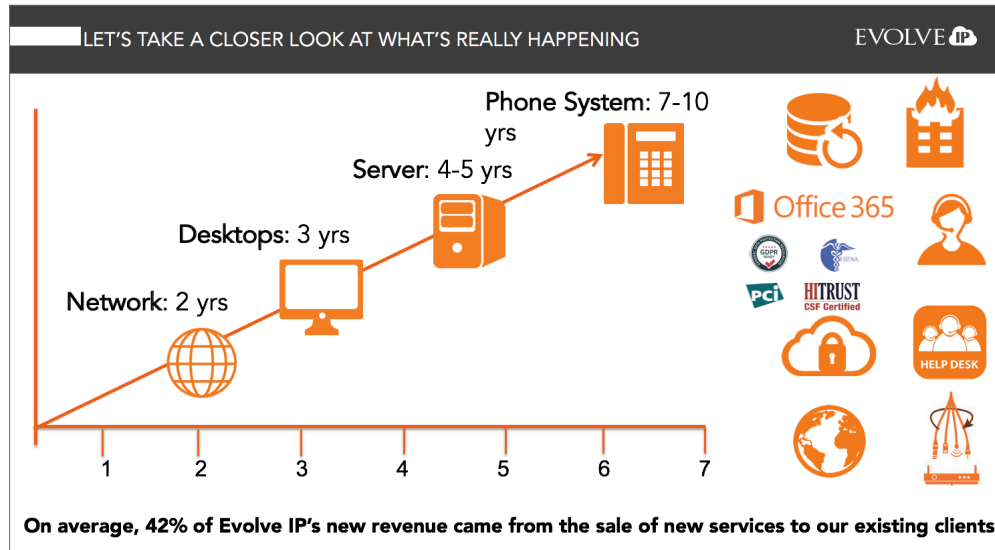
PRODUCT PORTFOLIO



EXPERIENCE THE EVOLVE IP HEALTHCARE DIFFERENCE

- Enjoy seamless omni-channel communications across multiple clinics, offices or mobile locations
- Optimize patient care and experience quality
- Invigorate your call center and accelerate new patient marketing programs
- Secure access to sensitive data utilizing two-factor authentication
- Secure protected health information (PHI) in a HITRUST-certified environment
- Deliver cloud-based mobile workspaces for anytime, anywhere any device access for 24/7/365 access to HIT systems
- Secure and protect patient-related data while enabling point-of-care data entry
- Scale easily to accommodate new facilities and organizational growth
- DRaaS enables improved levels of patient care through increased resiliency and confidence in the IT infrastructure
- Guarantee business continuity and patient access

EVOLVE IP CORE VALUE PROPOSITION



QUESTIONS TO ASK

UNCOVERING AN OPPORTUNITY

Do you have HIPAA or other compliance needs?

Do you work with any HITRUST required businesses?

What Cloud/Virtualization strategies are you considering and to what extent does compliance and security impact these?

What cloud initiatives are you NOT considering because you do not have the time, resources or budget to address?

How do you typically purchase your technology (OpEx or CapEx) and do you see a value in leveraging compliant cloud solutions?

How has compliant desktop virtualization influenced end-user purchasing decisions?

What current cloud investments does your organization have?

How has e-mail vulnerability around Ransomware impacted your DR decisions?

QUALIFYING AN OPPORTUNITY

What impending /compelling event is driving this project investigation?

Do you have any existing investments that may impede/delay your transition to a cloud solution strategy?

Will we have full access to an IT resource that is familiar with the infrastructure and applications used within the business?

What is the timeframe for your decision?

What other cloud solutions providers are you considering to address your needs?

WHAT OUR CLIENTS SAY:

"Usability is one of the most important factors in selecting technology solutions. We needed a solution that our staff could learn quickly and rely upon each day through high call volumes. Evolve IP emerged as best choice and the deployment has been very successful."

John Torontow, MD, MPH

Chief Operating Officer -
CCI Health and Wellness Services

CASE STUDIES:

Customer: High-Growth Healthcare Organization with 1,800+ associates

Sales Cycle/Deal Size: 193 Days / \$137K MRR

Situation/Needs: Business was going through an acquisition and growing at a rapid rate. Their infrastructure was non-scalable and they had outgrown their local MSP. The lean IT team was struggling to support the acquisition while also ensuring the organization was remaining HIPAA compliant.

Solution: We provided the client with a virtual environment including datacenter and desktops along with backup and ITaaS. This environment ensures the client is meeting, and in many instances exceeding, requirements for transmitting, processing and storing Protected Health Information (PHI).

Product Purchased: Virtual Data Center (VDC), Desktop as a Service (DaaS), Backup as a Service (BaaS), IT as a Service (ITaaS) and Remote Management & Monitoring (RMM)

Benefits: Complete survivability via a world-class platform managed across geographically redundant, active-active datacenters with N+1 network connectivity. Leveraging ITaaS, internal IT is now able to focus on business imperatives while Evolve IP conducts the day-to-day duties for managing their network.

ADDITIONAL RESOURCES:

Website: <https://www.evolveip.net/solutions/healthcare>

Case Studies: <https://www.evolveip.net/resource-categories/case-studies>

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